



# AMAZON WEB SERVICES

## OVERVIEW:

AWS is a public cloud computing platform with various services, including compute, database, networking, and storage. Offerings cover IaaS, PaaS, DaaS, CDN, storage, identity management, and many more! Market leader in the cloud computing space. Available in 10 regions, including America, Europe, Asia, South America & Australia.

## SERVICES SOLD:

Managed AWS  
AWS Direct Connect

## HOW WE CAN HELP:

ITC can help customers prepare, enhance and manage their AWS environments with services such as assessments & consulting, migrations, security, hybrid solutions, and connectivity. With partners like Datapipe, Rackspace, and HOSTING offer managed solutions that reduce the complexity of AWS by providing planning, guidance, implementation and support. Working with our portfolio of network and colocation providers, we can also offer private connectivity via AWS Direct Connect. Check out some of AWS' main services and key features below.



**IT CONSULTING**  
St. Petersburg LLC



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## KEY FEATURES AND DIFFERENTIATORS:



- Dedicated Support Team
- Consulting & Pro Services Cost
- Optimization & Unified Billing
- Patching & Updates
- Layered Security & Governance
- Managed Recovery & Orchestration
- Private Dedicated Connection

**Take a look at these questions below. These are some qualifying and technical questions about your business that will help us better understand how AWS will benefit your company.**

- Is this a new or existing environment?
- Which services are you using?
- What is your average monthly spend?
- Do you have an AWS expert on staff?
- What are your security & compliance requirements?
- Do you have a migration plan? How do you connect to AWS?
- What are you doing for redundancy & high availability?
- Do you need to integrate with an on-prem IT environment?
- Do you have a hard time keeping up with changes, patches, and fixes?
- Would you benefit from outsourcing any of the following? Monitoring, maintenance, backup, DR, security, database, support, patching.