



# **TECHNOLOGY PARTNER PLAYBOOK**

# Put US to work for you

ITC and Quest's Technology Partner Program is a network of technology specialists designed to augment your existing IT service offerings. Together, we help you uncover business opportunities and provide mutual customers with complete technology solutions. Learn how with our Technology Partner Playbook:



## What we offer



### Cybersecurity

Staying secure is a process Quest understands. We are committed to helping your clients establish and maintain comprehensive digital security.

- · CyberDefense Suite
- · Data and Security Vulnerability
- Security Awareness and Compliance
- · Data Loss Prevention (DLP)
- Incident Response
- Patch Management as a Service (PMaaS)
- SIEM as a Service (SIEMaaS)



### Managed IT/Cloud

Quest is an expert at private, public, and hybrid cloud. Our nationwide Service Delivery Centers provide safe and secure environments for any industry.

- Cloud Services
- Co-location Facilities
- Data and Voice Circuits
- Network Performance Monitoring and Maintenance
- Network Management
- Technical On-Call Support (TOCS)
- · Umbrella Support
- Voice over IP (VoIP)

"Quest is fundamentally different from its competitors. They evaluate your client's business goals, strengths, and weaknesses and then responds based on what they need, not what they offer"

— Dave M

Sales Manager, Quest Partner, San Francisco Bay Area

# Schedule an Assessment with Quest

Invest in the Capability, not the Product (833)-ITC-WiFi or (727)-335-3133| www.itcstpete.com/quest



### **Disaster Recovery**

We can help develop a solid Disaster Recovery (DR) plan detailing early response procedures to ensure your clients will be back on their feet within hours or days following an event.

- Data Backup and Storage
- · Disaster Recovery and Business Continuity
- Business Resumption
- Co-location Facilities



### **Professional Services**

Professional IT services by Quest cover a range of current and emerging high-end solutions.

- IT Professional Services
- Project Management
- · Application Development
- Email Migration and Support Services
- Technical On-Call Support (TOCS)



### **IT Infrastructure**

Quest's IT Infrastructure services optimize and refine your client's legacy platforms.

- Infrastructure Equipment
- IP Video Surveillance and Access Control
- Wireless Design and Implementation
- Audio Visual and Video Conferencing
- Cabling and Fiber Optic

### **Become A Partner**

As a Quest Technology Partner, you continue to provide the IT solutions your customers expect while expanding your portfolio with Quest's broad IT products and Managed and Cloud Services offerings - the perfect way to enhance your revenue streams.

How can we help?®